App. F. IX-4

1936-37
(Seri)

File No. 49-36

Serial Nos. 1-3, 6-8

Previous References

Delhi 34-33 (1-2)
" 34-33 (3-6)

Letter References.

Seri. 60-40 Sub-4

GENERAL AND REVENUE SECRETARIAT.

Serial Nos. Dex

Part B for July 37

SUBJECT.

Appointment of Messrs Gokul Chand Khanna & Co of Delhi as Agents for the sale of silk fabrics in Delhi United Provinces and Punjab for a period of 3 yrs.

D 6592-3 of 25.7.37

WD 0418—GPB—22,500—29-8-36

To Dir IDC.

Comptroller to
Govt

Sanctions Nil

General and Revenue Secretariat — File No. Seri 49 of 1936 — [App. F. III—2

Serial No.	
1	Letter no. D4-171-36 dt 4.12.1936 from the Dir. Ic stating that it is proposed to continue messrs Gokal Chand Khanna as agents for the sale of Sick fabrics on the same terms as before pending receipt of Mr Sapt. orders, and requesting approval.
Ser. 34-33 (1-2)	Messrs Gokal Chand Khanna Ltd are the agents for the sale of Sick fabrics in Delhi and U.P. The present sanctioned period expired by the end of Sept. 1936.
Ic 197-35-8 : O	It was considered necessary to have a combined agency for all the Mysore products, but the agency for Crepes held by Messrs Gokal Chand was up to [illegible] 1937.
4295 15/11/36	Messrs Khanna have done good work (- their sales in 1935-36 fell far short as compared with the sales in 1934-35). The proposal to [illegible] agents pending Mr Sapt's proposals is for orders.

10-15.12.36

Cf. 2 Previous proposals in the margin.

NOTE—Contn. Sheet.

WD. 01955—GPB—22,500—12-6-34

3 Offer him 18.24.12.36.

4 Issued 24.12.36.

22.12.36.

22.12.36

2975
3794

File No. Seri 49 of 1936-7 General and Revenue Secretariat

D 4160 dt 6-1-37

2.

Dir Inc.

Requests him to expedite his final remarks in the matter

GOVT. OF INDIA DEPT. OF COMMERCE
7 JAN. 1937
RECEIVED

Letter no D4-171-36 dt 13-1-37 from the Dir. Dte. forwarding a copy of the agency terms he has offered to M. Khanna.

5 Suits for perusal. Messrs Gokal Chand Khanna were the sole Agents for the sale of silk fabrics in Delhi and U.P. They had guaranteed a sale of 3600 yards of silk fabrics till now.

Seri 36.33.2

It is now proposed to add Punjab also to the agency area and to insist on a guarantee of sale to the extent of 6000 yards per annum. The other terms are practically the same as at present. The report of acceptance of these terms by Messrs Khanna may perhaps be awaited.

JM 21.1.37.
CB

21.1.37

JMW 21.1.37
CB

GOVT. OF INDIA SECRETARIAT
3 - FEB. 1937
DEVELOPMENT BRANCH

See B file 15-2-37

18.2.37.

Letter no. D4-171-36 dt 31-5-37 from the Dir - D recommending Sanction to the appointment of Messrs Gokal Chand Khanna as agents for the sale of silk fabrics in Delhi U.P., and Punjab for a period of 3 years from the date of confirmation of the arrangement.

Agency for the sale of Silk fabrics in 3794
Delhi, U. P., and Punjab 6693

3

General and Revenue Secretariat | File No. S & M 49 of 193 6 | [App. F. III—2

Serial No.

8) The proposal is to appoint messrs Gokul Chand Khanna & Co. as agents for the sale of silk fabrics in Delhi, U.P. and Punjab. The agency area at present is Delhi and U.P. only. The Wkg. Rep. here is no objection to including the Punjab in the agency area of M/s. Khanna

9) Submitted for orders: which a suitable Samet &

K.B. 8.6.37

Sd/ Key 8.6.37

Seen Member

2.7.37.

2.7.37

10) There was an idea of giving this agency to Lala Sri Ram. How do his terms compare with those agreed to by Messrs Gokulchand Khanna. The Director may kindly speak to me about this matter

Seen 6/7/37

6.7.37

6.7.37

11) Issue

6.7.37

6.7.37

NOTE—Contn. Sheet.

WD 0417--GPB—80,000--8-9-36

Agency for the sale of silk fabrics in Delhi, U.P. and the Punjab.

File No. Delhi 49 of 1936. 27.B.37 General and Revenue Secretariat

Serial No.

D 228 49 7/37.

Sir etc.

I enclose herewith the terms of Lala Sri Ram. Compare with those agreed to by messrs Gokulchand Khanna &c.

P.A. to II Member for kindly placing the file before the Member.
Sd/-
10/7

1) The Director sent a reply to the above referee was never issued in this office awaited

Sd/-
11/7/37 14.7.37

Sd/-
14/7/37

2) The Statement showing the terms offered by Lala Sri Ram as compared with those accepted by messrs Gokal Chand Khanna & Co. is put up. The Director states that he will discuss the matter with the Member as desired in this office letter dt. 9.7.37.

D. 278.37.

OFFICE OF THE SECOND MEMBER OF COUNCIL 17 JULY 1937 NO 390

Sd/-
16.7.37

3-3

Seen Member

Sd/-
17.7.37

Sd/-
17.7.37

4) The proposals of the Director may be approved

Sd/-
19/7/37 19.7.37 Sd/- 19.7.37

278-37.

Serial No.

15) May one draft G.O. in this file be issued?
18.19.7.1937

4-50

Now
Helsen
for
20.7.37

f

D 652-S dt 28.7.37

To

Sir We, ii Comptroller & Govt
Sanction the appointment of messrs
Gokul Chanda Khanna & Co of Delhi
as agents for the sale of silk fabrics
in Delhi, United Provinces and the
Punjab for a period 3 yrs on the
terms indicated in the appendix.

HOME DEPARTMENT
RECEIVED
28 JUL 1937

NOTE—Contn. Sheet.

WD 0417—GPB—30,000—8-9-36

Telegraphic Address:—"INDUSCOM."

GOVERNMENT OF MYSORE.

DEPARTMENT OF INDUSTRIES AND COMMERCE.

In reply please refer to No. D.4-171/36-37.
Encl.

OFFICE OF THE DIRECTOR,

Dated Bangalore, 4th December 1936.

7 DEC. 1936

DEVELOPMENT BRANCH

FROM

B.G. Appadorai Mudaliar, Esq., B.A., B.Sc, A.M.I.Mech.E.,
Director of Industries and Commerce in Mysore, (In charge).
Bangalore (India).

TO

M. Venkatanaranappa, Esq., B.A.,
Secretary to the Government of Mysore,
Development Department, Bangalore.

SIR,

Subject:- Agency of Messrs. Gopalchand Khanna and Co. for the sale of our silk fabrics in Delhi and United Provinces areas - Continuance from 1st October 1936.

With reference to your letter No.D.3536/I & C 197-35 dated 27/28th November 1936 on the above subject, I have the honour to state that in May 1936 Government ordered that the question of having a combined agency at Delhi for the display of all our products may be taken up when the present agency agreements in regard to soaps and silks terminate (vide your D.O. letter No.D. 7197/ I & C 197-35-8 dated 22nd May 1936). In this office letter No.D.2-50/34 35 dated 7th July 1936 it was reported that the present sanctioned agency for period of Messrs. H. Shahabuddin Mohamed Ibrahim of Delhi for the sale of our soaps in the Delhi area runs up to August 1937. The question of having the combined agency referred to above at Delhi may have to be therefore deferred till August 1937.

In regard to our silk fabrics, Messrs. Gokalchand Khanna and Co. have been doing fairly good business since the beginning. The quantiy and value of the silk fabrics sold by them during the last three years of their agency are given below.

From October 1933 to end of September 1934	2,042 Yards.	Rs 8,000/-
From October 1934 to end of September 1935	5,450 "	14,630/-
From October 1935 to end of September 1936	3,286 "	8,262/-.

Mr. Khanna is trying his best to maintain the business in our silks built up by him and in fairness to Mr. Khanna it seems necessary to consult him also before we give away the agency for our silk fabrics in the area to anybody else. The Director who intends to visit Delhi for a day while he is at Lucknow proposes to discuss with Mr. Gokalchand Khanna, Mr. Lekhraj Shahani and others interested in silk business re. our silks agency question and the results of this discussion will be reported to Government in due course. Till other arrangements are made for the sale of our silk fabrics in the Delhi and United Provinces areas it is proposed to continue Mr. Khanna as our agent on the same terms as before. I request that this may be kindly approved.

I have the honour to be,
Sir,
Your most obedient servant,

Director (In charge).

(In duplicate.)

To,

The Secretary to the Government of Mysore,
Development Department, Bangalore.

Sir,

Subject:- Agency of Messrs. Gokaldas Khanna and Co.
for the sale of our silk fabrics in Delhi and United Provinces areas - Continuance from 1st October 1936.

With reference to your letter No.D.3830\I & C 137-35 dated 28th November 1936 on the above subject, I have the honour to state that in May 1936 Government ordered that the question of having a commissioned agency at Delhi for the display of all our products may be taken up when the present agency agreements in regard to soaps and silks terminate (vide your L.O. letter No. 7.97\ I & C 137-35-8 dated 22nd May 1936). In this office letter No.D.2-80\34 35 dated 7th July 1936 it was reported that the present sanctioned agency for the sale of our soaps in the Delhi area runs up to August 1937. The question of having the commissioned agency referred to above at Delhi may have to be therefore deferred till August 1937.

In regard to our silk fabrics, Messrs. Gokaldas Khanna and Co. have been doing fairly good business since the beginning. The quantity and value of the silk fabrics sold by them during the last three years of their agency are given below.

From October 1933 to end of September 1934	Rs.2,042 Yards.	Rs.1,030/-
From October 1934 to end of September 1935	Rs.4,850 "	Rs.1,830/-
From October 1935 to end of September 1936	Rs.2,860 "	Rs.2,847/-

Mr. Khanna is trying his best to maintain the business in the silks sold up by him and in fairness to Mr. Khanna it seems necessary to consult him also before we give away the agency for our silk fabrics in Delhi area to anybody else. The Director who intends to visit Delhi during the cold weather may be requested to discuss with Mr. Gokaldas Khanna, Messrs. Gokuldas Khanna and others interested in silk industry, the question of the agency for the sale of silks and the results of the discussion will be reported to [illegible]

Appendix F G—1]

SUBJECT.....

.....

.....

Section Seri

File No. 49-36

Serial No. 2

Diary No. of letter replied to.....

No. D 4160

To

The Director of Ots

Sri

General and Revenue Secretariat

( )

the *193* .

with refce. to your letter No. Dy- 171-36 dt 4.12.1936 stating that it is proposed to continue messrs Gokuldas and Krishna Das as Agents for the sale of Silk fabrics pending results of your discussion of the question with them, to draw directions to request that you furnish proposal report in the matter may be expedited

Thanks

Date of issue 6-1-1937

Signed by Mr. K. Subba Rao

24.12.36

for Secy.

List of enclosures.....

Copied by .....

Examined by.....

WD 03601—GPB—30,000—23-9-35

Ser 49-36-3

Telegraphic Address:—"INDUSCOM."

GOVERNMENT OF MYSORE.

DEPARTMENT OF INDUSTRIES AND COMMERCE.

In reply please refer to
No. D4.171/36-37.
Encl. one.

OFFICE OF THE DIRECTOR,

Dated Bangalore, 12th January 1937.

GEN. & REVN. SECRETARIAT
15 JAN. 1937
DEVELOPMENT BRANCH.

FROM

S. G. SASTRY, ESQ., B.A., M.Sc., F.C.S.,
Director of Industries and Commerce in Mysore,
Bangalore (India).

To

M. VENKATANARANAPPA, ESQ., B.A.,
Secretary to the Government of Mysore,
Development Department, Bangalore.

SIR,

Subject:- Agency of Messrs. Gokalchand Khanna & Co., of Delhi for the sale of our silk fabrics.

*****

With reference to your letter No. D.4160/Seri.49-36-2 dated 5/6-1-1937 on the above subject, I have the honour to state that Mr. Khanna had a detailed discussion with me re. the continuance of his agency. He is agreeable to continue to be our agent for another period of 3 years with the Punjab included in his territory. He is prepared to give a guarantee of sales of not less than 6,000 yards a year. He also stated that he would try to improve upon this 6,000 yards guarantee but he would not like to have it actually mentioned in the agreement.

I am satisfied with the work Mr.Khanna has so far done and I think that he is in a position to carry out the terms of the agreement properly as he has well established connections with the silk dealers in Upper India.

I submit herewith a copy of the agency terms I have offered to Mr.Khanna. The Factory is expecting a reply from Mr. Khanna in the matter and I shall report the result soon after we hear from Mr.Khanna.

There is no difficulty in including the Punjab in the agency territoty of Mr. Khanna as there is no sale Agent for the sale of

P.T.O.

of our silk fabrics, in the Punjab. Messrs.Hansraj Dinanath who are now doing business for us there are only selling agents and according to the terms this agency may be cancelled any time. I have informed Messrs. Hansraj Dinanath that we have decided to appoint Messrs. Gokalchand Khanna as our Agents for the Punjab.

I have the honour to be,

Sir,

Your most obedient servant,

DIRECTOR.

BV3)

GOVERNMENT SILK WEAVING FACTORY, MYSORE.

1.	Agency Territory	Delhi, U.P. and the Punjab.
2.	Duration of the Agency	The agency will be in force for a period of 3 years from 1-10-1936 subject to termination with 3 months notice from eitherside.
3.	Sales Guaranteed	A minimum quantity of 500 yards of Crepe-de-chine, Georgette and other new fabrics manufactured by the factory to be guaranteed by them as monthly sale in the agency area.
4.	Execution of Orders.	All orders will be executed by the factory within 30 days of confirmation of order. Payment for goods supplied through bank or V.P.P and a nominal sum of Rs. 500/- shall be deposited by the agents with the Government of Mysore as guarantee. If the agents desire 30 days' credit the agents shall deposit a sum of Rs 5000/ with the Government of Mysore as Guarantee amount. The Government to pay interest on the amount deposited at the prevailing Government Savings Bank interest rate.
5.	Commission etc.	A commission of 6¼ % shall be allowed to them on all orders direct or indirect from the agency area along with half the Railway Freight on the good sent from the factory from Mysore to destination Railway Station in the agency area.
6.	General	The factory shall keep the agents informed of all supplies made in their area and such other information as may be of interest to the agency from time to time the information to be supplied being left entirely to discretion of the Director of Industries and Commerce.

C5/18
Nith Gulabsaya
For Director of Ind.

Tele {Phone No.—211
Grams —INDUSCOM.

In reply please quote number, date & short title

Agri 49-36-6 (6) Kb 43

5 JUNE 1937

GOVERNMENT OF MYSORE DEVELOPMENT BRANCH

DEPARTMENT OF INDUSTRIES AND COMMERCE.

From (Name) S.G.Sastry, Esq., B.A., Msc., F.C.S.,

(Designation) Director of Industries & Commerce in Mysore,

Station Bangalore.

To

M.Venkatanaranappa, Esq., B.A.,
Secretary to the Government of Mysore,
Development Department,
Bangalore.

No. D4-171/36-37. Dated 31st May 1937.

Enclosures...One.

SIR,

Subject:- Agency of Messrs. Gokalchand Khanna & co., of Delhi for the sale of our Silk Fabrics in Delhi, U.P., and Punjab.

In continuation of my letter of even number dated 12/13th January 1937 on the above subject, I have the honor to state that Messrs. Gokalchand Khanna & co., have finally agreed to accept the Agency terms offered by me with one modification, viz., the agency period may commence from the date of their receiving intimation regarding the confirmation of the arrangement. I submit herewith a copy of the Agency terms as finally agreed to by the firm and I request sanction of Government to the continuance of the Agency on these terms. Soon after the receipt of the orders of Government, I shall wire to the firm confirming the agency.

Till the combined agency for Delhi, U.P., and Punjab on the terms recommended above is sanctioned in their favour, the firm will continue to work as our Agents for the sale of our Silk Fabrics in Delhi and Up on the old terms. I request that this may also be kindly approved.

I have the honor to be,
Sir,
Your most obedient servant,

Sastry

DIRECTOR.

ATR)2.

AGENCY TERMS OF MESSRS. GOKALCHAND KHANNA & CO., OF DELHI FOR THE SALE OF THE SILK FABRICS MANUFACTURED AT THE GOVERNMENT SILK WEAVING FACTORY - MYSORE.

---

1. Agency Territory. - Delhi, U.P., and the Punjab.

2. Duration of the Agency. - The Agency will be in force for a period of three years from the date of the confirmation of the arrangement subject to termination with three months' notice from either side.

3. Sales Guaranteed. - A minimum quantity of 500 yards of Crepe-de-chine, Georgette and other new fabrics manufactured by the factory to be guaranteed by them as monthly sale in the agency area.

4. Execution of orders. - All orders will be executed by the Factory within 30 days of confirmation of order. Payment for goods supplied through bank or V.P.P and a nominal sum of Rs.500/- shall be deposited by the agents with the Government of Mysore as guarantee.

If the agents desire 30 days' credit the agents shall deposit a sum of Rs. 5,000/- with the Government of Mysore as guarantee amount.

The Government to pay interest on the amount deposited at the prevailing Government Savings Bank Interest rate.

5. Commission etc., - A Commission of 6¼% shall be allowed to them on all orders direct or indirect from the agency area along with half the Railway Freight on the goods, sent from the factory from Mysore to destination Railway Station in the agency area.

6. General. The factory shall keep the agents informed of all supplies made in their area and such other information as may be of interest to the agency from time to time the information to be supplied being left entirely to discretion of the Director of Industries & Commerce.

DIRECTOR OF INDUSTRIES & COMMERCE IN MYSORE, BANGALORE. 31-5-1937.

ATR)2.

Appendix F G—1]

8

SUBJECT .....

.....

.....

Section Dept

File No. 49-36

Serial No. 7

Diary No. of letter replied to..... D.O No. D 228

To

The Director of I.K.

Dear Sir,

With reference to the correspondence ending with your letter no. D4-17(3)39 31-5-37 recommending sanction to the appointment of Messrs Golechand Kanaya as agents for the sale of silk fabrics in Delhi, U.P., etc., I am directed to state that it was [illegible] an idea of what the [illegible] of giving the agency to Lala Sri Ram. I am to enquire how his terms compare with those agreed to by Messrs

General and Revenue Secretariat

( )

the *193* .

Date of issue 9-7-37

Signed by Mr K. Subba Rao

List of enclosures.....

Copied by .....

Examined by.....

Spokesman Kreuzer. I am

directed to request you to

kindly speak to the II Nr. of

Council about this matter at a very early date

yrs.

Ley

6.7.37

D6693

~~6693~~ 3

P

Dear Sir,

With reference to the correspondence ending with your letter No. D4-171-36 dated the 31st May 1937 recommending sanction to the appointment of Messrs. Gokalchand Khanna and Co., as agents for the sale of silk fabrics in Delhi, United Provinces, etc., I am directed to state that there was an idea of giving this agency to Lala Sri Ram. I am to enquire how his terms compare with those agreed to by Messrs. Gokalchand Khanna and Co. I am further to request you to kindly speak to the Second Member of Council about this matter at a very early date.

Yours sincerely,

S.G. Sastry, Esquire, B.A., M.Sc., F.C.S.,
Director of Industries and Commerce in Mysore,
Bangalore.

The P.A. to ...
Submission to ... Member ...
18.IV.37.

Tel.: "INDUSCOM"

DEPARTMENT OF INDUSTRIES AND COMMERCE.

H. D. REV. SECRETARIAT
15 JUL 1937
DEVELOPMENT BRANCH

S.G.Sastry, Esq., B.A., M.Sc., F.C.S.,
Director.

OFFICE OF THE DIRECTOR,

Bangalore, dated the 14th July 1937.

D. O. No. D4-171/36-37.

Dear Sir,

Re: Agency for the sale of our Silk Fabrics in Delhi, United Provinces & Punjab.

With reference to your D.O.letter No.D.228/Seri. 49-36-7 dated 9th July 1937 on the above subject, I send herewith a statement showing the terms offered by Mr.Lala Sri Ram as compared with those accepted to by Messrs.Gokalchand Khanna & Co.

I shall discuss the subject with the Second Member of Council as directed in your letter.

Yours sincerely,

S Bailey

TO

M.Venkatanaranappa, Esq., B.A.,
Secretary to the Government of Mysore,
Development Department, Bangalore.

L.R

COMPARATIVE STATEMENT.

12

Terms of Messrs. Gokalchand Khanna & Co., Sole Agents for the sale of our Silk Fabrics in Delhi & United Provinces with permission to Book Orders in Simla.	Terms of Mr. Lala Sri Ram.
1. Sales for three years. Yds. Rs. As. Ps. From 1-10-1933 to 30-9-1934. 2042 8000. 0. 0 From 1-10-1934 to 30-9-1935. 5450 14630. 0. 0 From 1-10-1935 to 30-9-1936. 3600 10089. 0. 0 11,092 32719.0. 0 They had given a guarantee to sell up to 3600 yds. per annum. The average for three years will work out to more than 3600 yds. per annum.	1. Mr. Lala Sri Ram says that he has no experience about the demand for our goods.
2. This firm is agreeable to continue to be our Sole agents for another 3 years for the above territories as also Punjab. For having given them Punjab also they are prepared to increase the guarantee to 6000 yards per annum. They also give an assurance that they would try their best to improve upon this 6000 yards.	
3. Commission payable on 6000 yards (Value Rs.14250/- @ Rs.2-6-0 per Yd.) is Rs.890-10-0 @ 6¼%.	Commission on Rs.14,250/- @ 10% is Rs.1,425/-.
* We have recently supplied 2000 Yds. of our Georgettes and Crepes to this firm at Rs.2-4-0 a yard net (without commission) F.O.R. delivery agency area. In regard to future business I have proposed a rate of Rs.2-3-0 per yard net for maximum sales in a year above 5000 yards and up to 10,000 yds. (Vide my letter No.D4-247/36-37 dated 16th June 1937)	
	4. For a retail Depot he wants 25% of the total cost of the Depot & 2½% on sales for supervision charges. It is not possible to assess the 25% of the cost definitely as he has not -- given the cost of running the Retail Depot. At the Mysore Government Industries, Bombay, where our silk fabrics are sold in retail the average value of silk sales per month is about Rs.1200.

P.T.O.

If a retail Silk Depot is run at Delhi in addition to continuing Messrs.Gokalchand Khanna & Co., as our Sole Agents, We will have to pay an over-riding commission to the Sole Agents on the retail sales effected at Delhi through the Depot

The over-riding commission we are paying to the Bombay agents on the silks sold in retail through the Mysore Govt. Industries is 3.1/8%.

DIRECTOR.

G. R. S. App. F VI—G 2]

12

SUBJECT .....

.....

.....

Diary. No. of letter replied to.....

General and Revenue Secretariat

( )

the *193* .

Date of issue 22-7- ...1937.

Signed by Mr K. Subba Rao

May this be—

(i) printed?

(ii) treated as a standing order?

(iii) published in the Gazette, English Part?

(iv) translated?

(v) placed at the disposal of the press?

(vi) published in the Gazette, Kannada Part?

Section Genl

File No. 49-36

Serial No. 8

Proceedings of the Government of His Highness the Maharaja of Mysore.

Read— Correspondence ending with Letter no: D4-121-36331-8 dated 1937 from the Dir. of I. & C. recommending sanction to the appointment of messrs Gokaldas and Kramma Ltd of Delhi as agents for the ~~Order thereon: No.~~ Sale of ~~Purpose~~ the factories of the Govt. Silk Farm in Delhi, U. P. and Punjab for a period of three years on the terms indicated in the proceedings and adding the ~~the Govt agency must accept~~ and sanction to the above recommen

14

tion, the firm will continue
to work as agents in Delhi
and U.P. on the old terms.

order. D 652-53
Sm/

The recommendation of
the Dir. is sanctioned.

Adeq

To

4/6.57
8/6.57

The Dir. U.P.
" Compt. } with a req. that the
agency terms.

List of Enclosure

Copied by

Examined by

PROCEEDINGS OF THE GOVERNMENT OF HIS HIGHNESS
THE MAHARAJA OF MYSORE

Read:-

Correspondence ending with letter No. D.4. 171-36, dated 31st May 1937 from the Director of Industries and Commerce, recommending sanction to the appointment of Messrs. Gokalchand Khanna & Co., of Delhi as agents for the sale of silk fabrics of the Government Silk Factory in Delhi, United Provinces and the Punjab for a period of three years on the terms indicatedin the appendix and adding that pending sanction to the above recommendation the firm will continue to work as agents in Delhi and United Provinces on the old terms.

Order No. D 652-53 Sm1

Bangalore, dated the 21st/22nd July 1937.

The recommendation of the Director is sanctioned.

Secretary to Government,
Development Department.

To

The Director of Industries and Commerce in Mysore. (with a statement indicating the agency terms.
" Comptroller to Government. (

TRM.3

Agency terms of Messrs. Gokalchand Khanna & Co., of Delhi for the sale of the Silk Fabrics manufactured at the Government Weaving Factory, Mysore.

---

1. Agency Territory.	Delhi, U.P., and the Punjab.
2. Duration of the Agency.	The Agency will be in force for a period of three years from the date of the confirmation of the arrangement subject to termination with three months' notice from either side.
3. Sales Guaranteed.	A minimum quantity of 500 yards of crepe-de-chine, Georgette and other new fabrics manufactured by the factory to be guaranteed by them as monthly sale in the agency area.
4. Execution of orders.	All orders will be executed by the Factory within 30 days of confirmation of order. Payment for goods supplied through Bank or V.P.P. and a nominal sum of Rs. 500/- shall be deposited by the agents with the Government of Mysore as guarantee. If the agents desire 30 days' credit the agents shall deposit a sum of Rs. 5,000/- with the Government of Mysore as guarantee amount. The Government to pay interest on the amount deposited at the prevailing Government Savings Bank interest rate.
5. Commission etc.	A commission of 6¼% shall be allowed to them on all orders direct or indirect from the agency area along with half the Railway Freight on the goods, sent from the factory from Mysore to destination Railway station in the agency area.
6. General.	The factory shall keep the agents informed of all supplies made in their area and such other information as may be of interest to the agency from time to time the information to be supplied being left entirely to discretion of the Director of Industries and Commerce.

K. Seetharam

for 18/2 Secretary to Government,
Development Department.